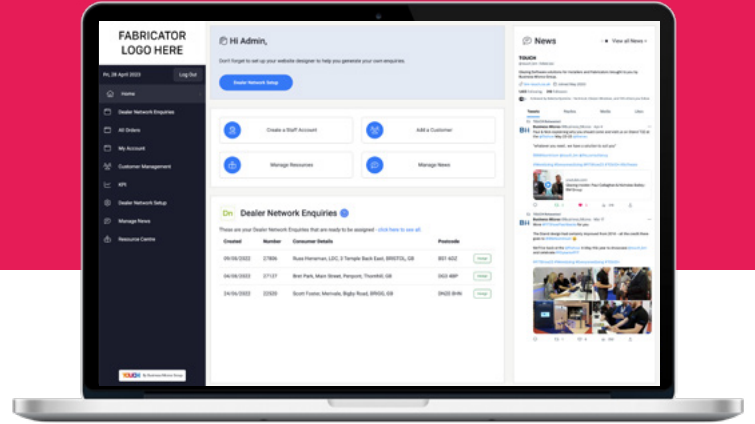




Portal Admin For Fabricators

Portal Admin gives Fabricators and their staff access to manage Portal customers, products, prices, customer quotes and orders to help streamline your business.

www.bm-touch.co.uk



Portal Admin Features

- Product management
- Portal Customer and internal user management
- Pricing & Discounts
- Quotes & Orders
- Basic KPI Dashboard
- Includes unlimited staff users
- Manage news
- Manage resource centre
- Process quotes and orders on behalf of your trade customers
- TOUCH to Evolution Connector
- Payment with order gateway for trade orders
- Customer trade account application
- Delivery dates and lead time management
- Multiple delivery hops
- Create vouchers for your customers to redeem
- Integrated support & ticketing system

How to make an enquiry

Visit the following link:
store.bm-touch.co.uk/portal and select the **book demo** button.

Schedule a call with one of our experts and we will demonstrate why Portal is right for your business.

Contact us today for more information on how TOUCH software can help streamline and improve your business.

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BY THE Bi GROUP

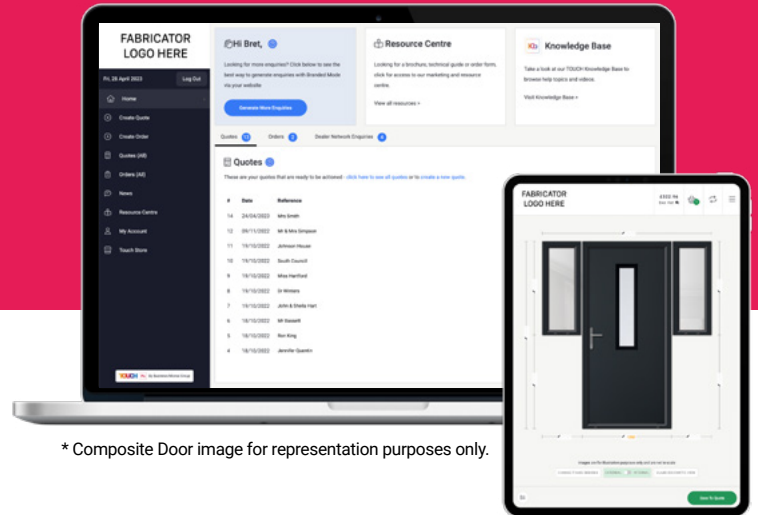


Portal

For Fabricator's customers

A single unified platform connecting fabricators to their customers. Powered by real time production data, Portal allows your customers to price, sell and order your products online.

www.bm-touch.co.uk



* Composite Door image for representation purposes only.

Portal Features

- TOUCH to Evolution Connector direct to factory
- Accurate data
- Accurate live pricing
- Pre-populated with customer discount
- Quotation, surveying and ordering system
- Live error checking and validation
- Payment with order gateway for trade orders
- Over brand and re-quote to the homeowner
- Personalised and professional paperwork
- High resolution accurate imagery
- Add and manage user accounts
- Access to fabricator marketing, news and resources
- Custom styling so customers can personalise paperwork & more
- Integrated support & ticketing system

How to make an enquiry

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TOUCH Portal Onboarding For Fabricators

Any fabricator that joins the TOUCH revolution is moving their business to the very latest fenestration software and technologies. Ultimately, they are future-proofing their business and supporting their customers by empowering them with the ability to

“connect” any further software they require directly to the Fabricator. At the heart of TOUCH is the TOUCH Fenestration Engine, combined with the unique fenestration software application that is intelligent, powerful and easy to use.

How to purchase TOUCH?

We know that every fabricator’s product range and pricing structure is different and that is why we have designed TOUCH to fit your business and tie into your existing manufacturing software. Therefore, any fabricator that expresses an interest in TOUCH, we first conduct an assessment of their business needs and routes to market to ensure that the right combination of TOUCH applications is specified.

We will then provide the fabricator with a detailed quotation and a Licensing, Hosting and Service Agreement.

Should the Fabricator wish to accept the quotation, they must go to TOUCH Store using the link provided in the quotation and create their account. There, they will be asked to accept the quote and enter their Direct Debit details.

What happens next?

Phase 1: Commissioning

1. A member of our Team will contact the Fabricator to conduct a full Technical Survey and create a Product Build Specification for our Fenestration Data Specialists
2. We will conduct a system evaluation and then plan the necessary resources and any upgrades to other BMGroup systems.
3. A member of our Installations Team will be assigned to the order. They will contact the Fabricator to introduce themselves.
4. We will confirm the expected date for commencement of the TOUCH build to the Fabricator.

Phase 2: Build in Progress

1. We will contact the Fabricator and provide an expected date that we expect to commence the build. After this date, the Fabricator’s Evolution (manufacturing) data sets shall be frozen until such time that we have completed the TOUCH build.
2. At the time of the build the fabricator will be provided links to Knowledge Base (online help desk) and other info.
3. Testing of the system will be undertaken in accordance with our strict 30 day testing cycle.

Phase 3: Delivery

1. Our install team will introduce the Fabricator to TOUCH and conduct an introduction of the system to include:
 - I. How to set up customers
 - II. How to set up customer discounts, product options, links to Knowledge Base
 - III. How to set up Dealer Network (if purchased)
 - IV. Introductions to the Resource Centre
 - V. General overview of the TOUCH system
2. Notification will be provided of when the first month’s license subscription will commence (Strictly 30 days after delivery).
3. The Fabricator will be invited to evaluate the system and feed back any issues to the development team. The development team will fix any issues identified.
4. The development team will regard the TOUCH system as live and ready for use. The Fabricator will be invited to commence the roll out of their TOUCH system to their customers.

Phase 4: Account Management

The TOUCH commercial and account management team will help and support the fabricator during the roll out process.

Contact us today for more information on how TOUCH software can help streamline and improve your business.

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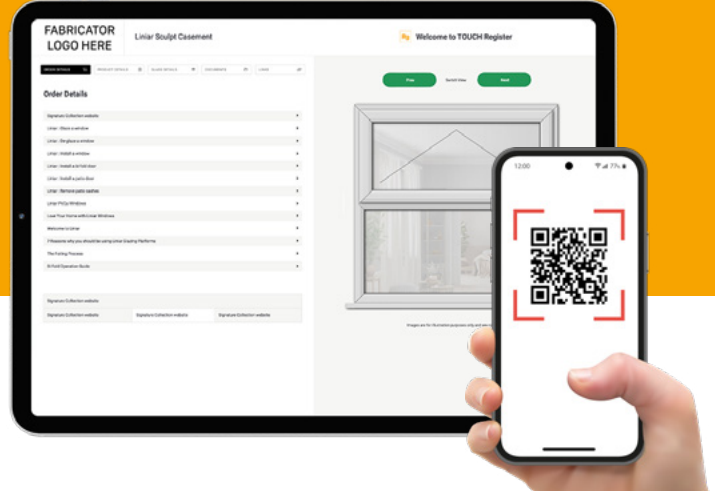
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Register

For Fabricators & Fabricator's Customers

Register is an asset management software using QR code technology.



www.bm-touch.co.uk



Scan the QR Code to see a Register demo

Register Features

- Asset tagging uses QR code technology by attaching a unique QR code to a UPVC frame to give users access to information more easily.
- A QR Code is a two-dimensional barcode that can be scanned by a smart phone or other device with a QR code reader app. The code contains information about the asset such as product type, size, and warranty details.
- By using Register, UPVC manufacturers can offer surveyors, homeowners, and fitters quick access to key information about a product simply by scanning the QR code attached to the frame. Register can store product details, warranties, and user guides. It also enables manufacturers and installers to provide evidence to consumers and authorities that their products meet current building regulations.
- Register is hosted by Business Micros as part of the TOUCH Platform of products and is integrated with the existing TOUCH Portal product as well as EvoNET ERP software.
- Once products have been processed in Evolution or TOUCH, they will then be available for process checking in EvoNET. Users can then determine what assets they wish to publish to Register.

How to make an enquiry

Visit the following link: store.bm-touch.co.uk/touch-register and select the **book demo** button.

Schedule a call with one of our experts and we will demonstrate why Register is right for your business.

How Register Works

In the factory, operators will produce a QR Code label once the product has been scanned at Quality Control and attach this label to the rebate of the profile for ease of future access. When scanned, the QR code will direct the person to branded screens with specific information related to the product.



Contact us today for more information on how TOUCH software can help streamline and improve your business.

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Courier

For Fabricators & Fabricator's Customers

Electronic Proof of Delivery (ePOD) software to track and manage your deliveries in real-time



www.bm-touch.co.uk

Courier Features

- Scan frames, glass, ancillaries & extras off van to confirm delivery
- Collect customer signature
- Take images of delivered items – either full drop or each item
- Mark items that haven't been delivered
- Record notes against drops

How to make an enquiry

Visit the following link:
store.bm-touch.co.uk/courier and select the **book demo** button.

Schedule a call with one of our experts and we will demonstrate why Courier is right for your business.

How Courier Works

Courier allows companies to track and manage their deliveries in real-time and provides an electronic record of the delivery process. This includes date and time of delivery, recipient signature and photographic evidence.

Courier works on android based mobile devices with barcode scanning functionality.

Operators will download the route and drop information prior to leaving the factory. Once with the customer they can scan frames, glass units and ancillary packs off to prove they have been delivered.

Having scanned the items off the vehicle and taken

pictures, the customer will then sign for the items. This information is then automatically sent back to the Courier software (provided a working internet signal is available).

The office will then use EvoNET to download the latest drop information for the route which in turn will then update several areas of EvoNET and indicate whether a re-delivery needs to be arranged.

Courier streamlines the delivery process and improves customer service. It also helps to reduce costs associated with manual paperwork and administrative tasks.

Contact us today for more information on how TOUCH software can help streamline and improve your business.

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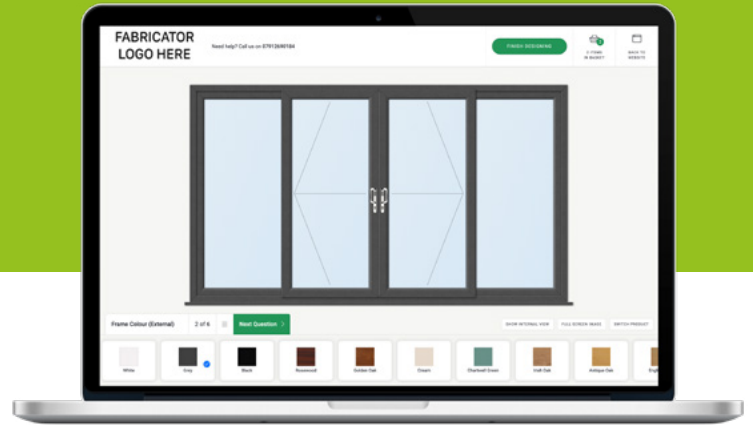
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Dealer Network For Fabricators

Generate homeowner enquiries to pass to your network of customers via TOUCH Admin.

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* Bi Fold Door image for representation purposes only.

Dealer Network Features

- Enquiries are generated via the fabricator's website
- Warm leads are passed to their customers
- Email notifications sent for new enquiries
- All enquiries land directly in Portal account
- Enquiries can be accepted or rejected
- No cost to your customers
- Enquiries can be turned to quotes in the click of a button and then completed for order
- Custom styling to allow personalisation of paperwork
- Advanced features and enquiry tracking coming Q3 2023

Dealer Network Enquiries

Enquiries generated by the Fabricator via our TOUCH Dealer Network are passed to installers who are closest geographically to the homeowner or your team can override this and select which customer to assign the lead to.

The lead will show up in an installers Portal account and will be highlighted on their dashboard. They can then convert that enquiry to a quote, add an uplift prices and email the homeowner direct.

How to make an enquiry

Visit the following link:
store.bm-touch.co.uk/dealer-network and select the **book demo** button.

Schedule a call with one of our experts and we will demonstrate why Dealer Network is right for your business.

Contact us today for more information on how TOUCH software can help streamline and improve your business.

0800 059 9705

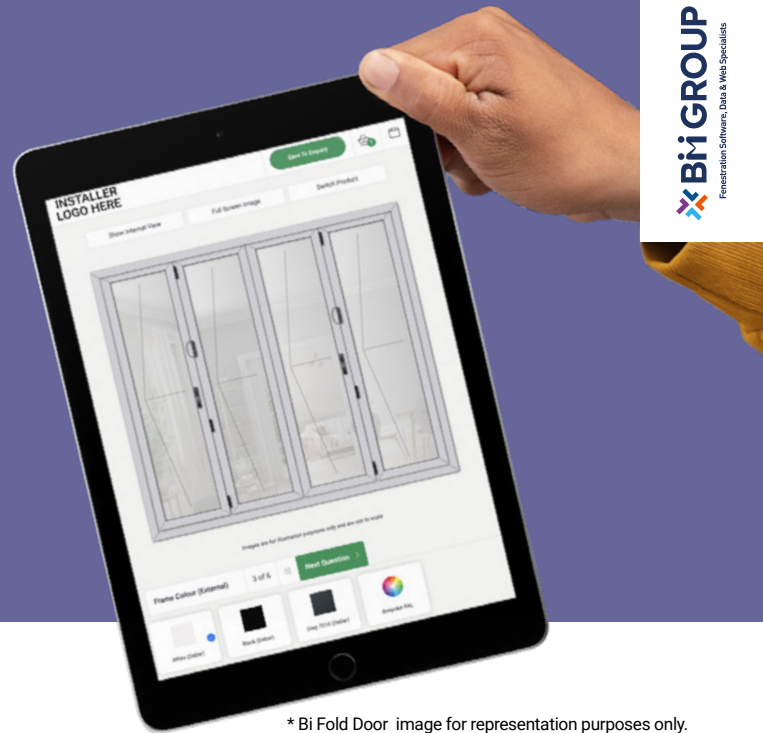
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Branded Mode For Fabricator's Customers

Branded Mode lets Fabricator's customers generate their own homeowner enquiries via their own website or showroom.



* Bi Fold Door image for representation purposes only.

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Branded Mode Features

- Lead generation website software
- Fully branded to your company
- Easily integrated into any website
- Fully mobile responsive for all devices
- Generates professionally branded paperwork
- Low cost and easy to manage – it can be live the same day
- Includes home visualiser
- Fabricator product data
- Fabricator product imagery
- Custom styling so customers can personalise paperwork & more

Branded Mode Benefits

- A simplified interface with fewer options
- Boosts retail presence
- Receive more accurate enquiries
- No need to buy a bespoke system
- There's no need for a salesman
- Use it in showroom
- Removes the need to re-input orders

How to make an enquiry

Visit the following link:
store.bm-touch.co.uk/branded-mode and select the **book demo** button.

Schedule a call with one of our experts and we will demonstrate why Branded Mode is right for your business.

Contact us today for more information on how TOUCH software can help streamline and improve your business.

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